

Strategy

FII Monthly Flow Tracker – Mar'25



In Mar'25 both FIIs and DIIs were net buyers in the Indian equity market (with buying of USD 975mn and USD 4.3bn respectively). In the first half of March, i.e. until 19th March, FIIs were net sellers, offloading equities to the tune of USD 2.6bn. However, they turned net buyers post that, buying Indian equities worth USD 3.6bn. Sectors which witnessed the highest inflows included BFSI (USD 1.7bn), telecom (USD 360mn), and metals (USD 219mn), while those which saw the highest outflows included IT (USD 973mn), FMCG (USD 643mn), Oil and Gas (USD 397mn) and autos (USD 327mn).

- Mar'25 was a tale of two halves:** In Mar'25 both FIIs and DIIs were net buyers in the Indian equity market (with buying of USD 975mn and USD 4.3bn respectively). In the first half of March, i.e. until 19th March, FIIs were net sellers, offloading equities worth USD 2.6bn. However, they turned net buyers post that, buying Indian equities worth USD 3.6bn. FII shareholding in Indian equities inched up to 16.8% from 15.9% MoM.
- IT, FMCG, Oil & Gas saw the largest FII outflows:** Sectors that saw the highest outflows included IT (USD 973mn), FMCG (USD 643mn), Oil and Gas (for the 7th consecutive month, USD 397mn) and autos (for 8th consecutive month, USD 327mn).
- BFSI, telecom, metals saw FII inflows:** Sectors which witnessed inflows included BFSI (USD 1.7bn), telecom (USD 360mn), and metals (USD 219mn). Other sectors which saw inflows, although a smaller quantum included Realty (USD 68mn), Chemicals (USD 57mn), Media (USD 51mn) and Pharma (USD 15mn).
- FII shareholding in BFSI and Pharma rises:** BFSI, IT, Oil & Gas, Auto and Pharma remained the top 5 sectors wherein FIIs held equities in India, adding up to ~60% of FII holdings in India. As a % of FII AUC in India, the share of BFSI rose marginally to 31.2% from 30.8% in Feb'25, while that of Pharma rose from 6.8% to 6.9%. IT services (the second largest) saw a sequential dip from 9.9% to 9% owing to geopolitical uncertainties, followed by autos at 6.7% (vs. 7% MoM). Oil & Gas saw no change.

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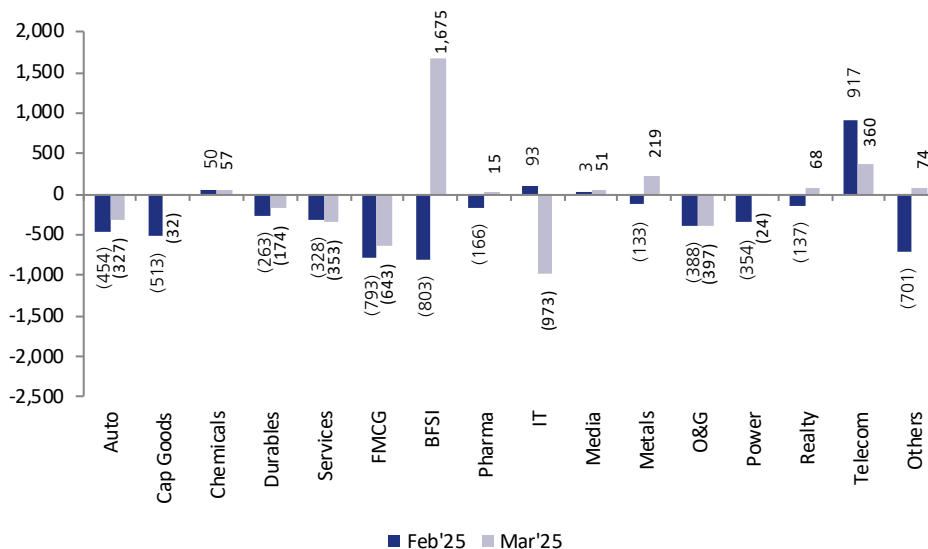
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Nifty valuation table

Particulars	FY25E	FY26E	FY27E
Nifty Index	22,538	22,538	22,538
EPS (INR)	985	1,087	1,193
YoY (%)	4.4	16.1	14.7
BPS (INR)	6,701	7,384	8,144
YoY (%)	3.0	10.2	10.3
PE (x)	21.9	18.9	16.5
PB (x)	3.4	3.1	2.8
ROE (%)	15.5	16.9	17.6

FII net flows for the month of Feb'25 and Mar'25 split by sector (USD mn)



Source: NSDL, JM Financial

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FII shareholding in Indian equities was 16.8% as of Mar'25, which has increased as compared to 15.9% as of Feb'25. As of end-Mar'25, FII Equity Assets under Custody (AUC) stood at INR 66.8trln, 7% higher than INR 62.4trln as of Feb'25.

Exhibit 1. FII ownership of Indian equities

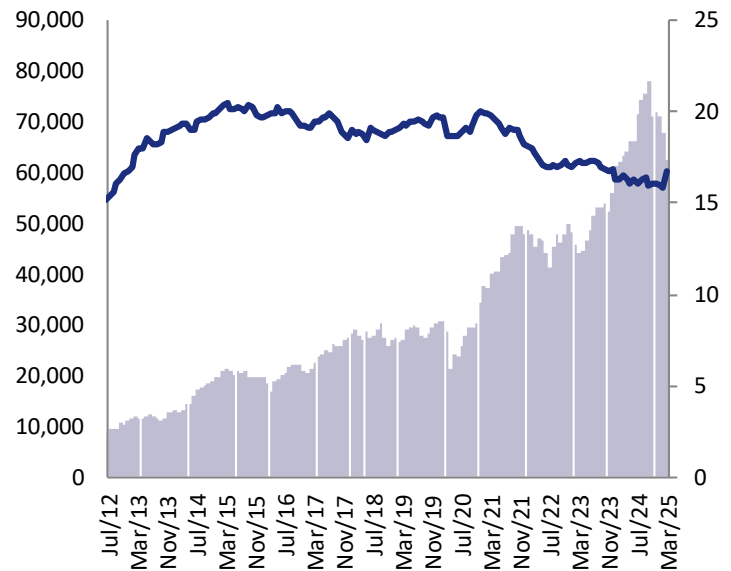
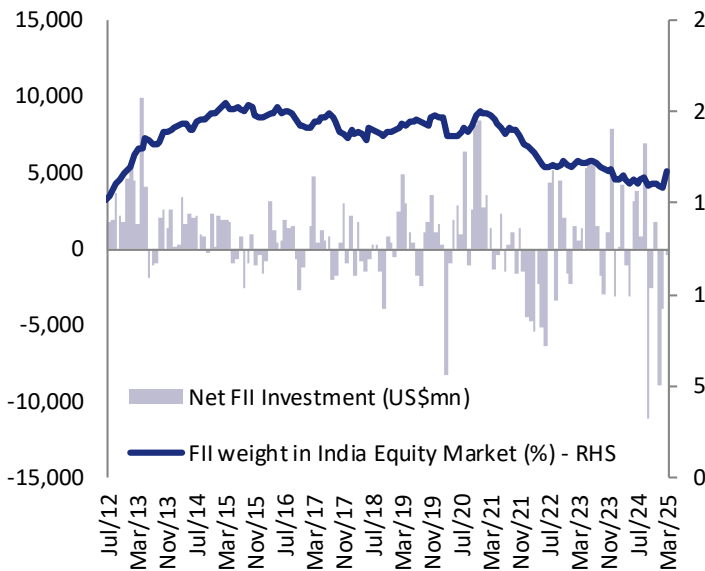
FII ownership as a % of total Indian equities has fallen from 20.5% in Mar'15 to 16.8% in Mar'25.



Source: NSDL, CEIC, JM Financial

Exhibit 2. Monthly FII net flows (USD mn) vs. ownership (%)

Exhibit 3. AUC (INR bn) vs. ownership (%), RHS



Source: NSDL, CEIC, JM Financial

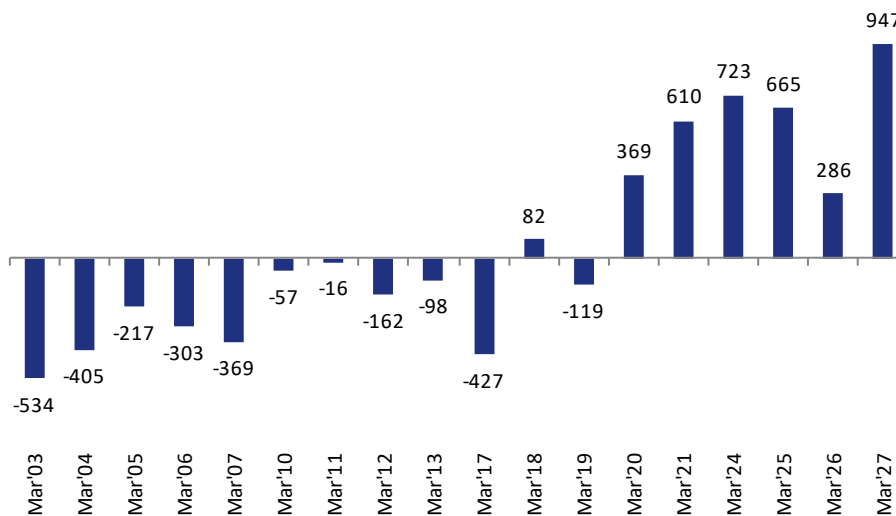
Source: NSDL, CEIC, JM Financial

Exhibit 4. FI net flows in FY25 so far

Month	FI Activity (INR bn)	DII Activity (INR bn)	Nifty levels	% change in Nifty
Apr'24	-91.8	441.9	22,605	1.20%
May'24	-252.6	557.3	22,531	-0.30%
Jun'24	259.4	286.3	24,011	6.60%
Jul'24	279.6	234.9	24,951	3.90%
Aug'24	116.8	482.8	25,236	1.10%
Sep'24	497.9	318.6	25,811	2.30%
Oct'24	-919.3	1,072.5	24,205	-6.20%
Nov'24	-182.6	444.8	24,131	-0.30%
Dec'24	110.9	342	23,645	-2.00%
Jan'25	-726.7	865.9	23,508	-0.60%
Feb'25	-465.9	648.5	22,125	-5.90%
Mar'25	80.5	375.9	23,500	6.21%

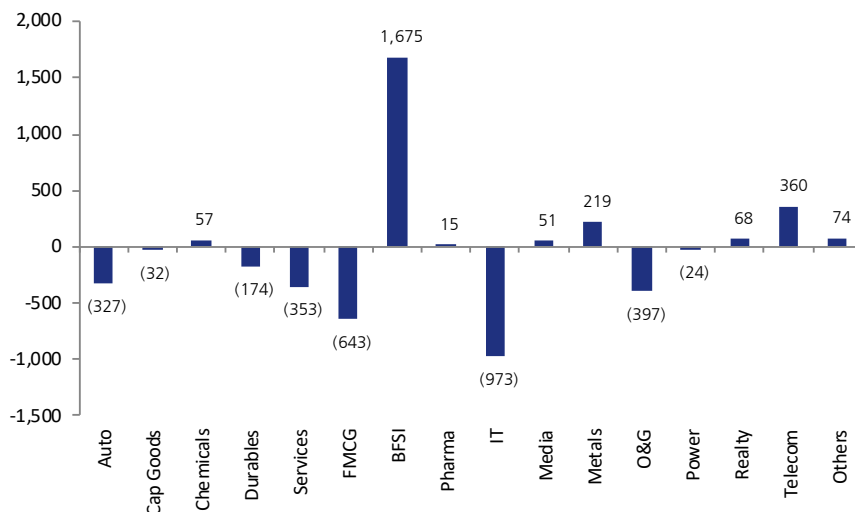
Source: NSDL, AMFI, JM Financial. Note: Nifty50 levels for a period are as of end of that month

Exhibit 5. FI net flows for the month of Mar'25 (Mar'25, USD mn)



Source: NSDL, JM Financial

Exhibit 6. FI net flows for the month of Mar'25 split by sector (Mar'25, USD mn)



Source: NSDL, JM Financial

In Mar'25, FIs were net buyers to the tune of INR 80.5bn (USD 975mn) worth of stock and the Nifty rose ~6% MoM.

Interestingly, in Mar'25, FIs and DIIs were both net buyers

Mar'25 was a tale of two halves. In the first half of March, i.e. until 19th March, FIs were net sellers, offloading equities to the tune of USD 2.6bn.

However, they turned net buyers post that, and purchased Indian equities to the tune of USD 3.6bn.

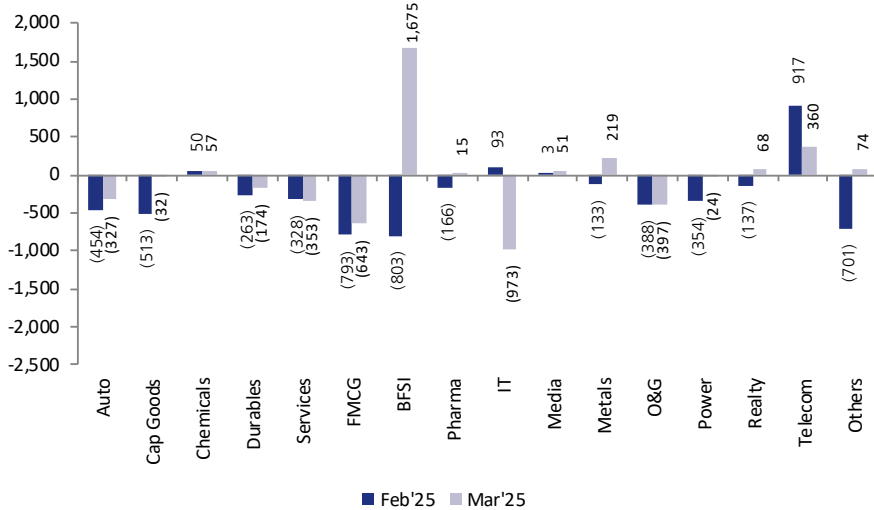
Sectors that saw the highest outflows included IT (USD 973mn), FMCG (USD 643bn), and Services (USD 353mn)

Oil and Gas (for the 7th consecutive month) and autos (for the 8th consecutive month) witnessed selling to the tune of USD 397mn and USD 327mn respectively

BFSI saw inflows of USD 1.7bn, followed by telecom at USD 360mn.

Metals (USD 219mn), Realty (USD 68mn), Chemicals (USD 57mn), Media (USD 51mn) and Pharma (USD 15mn), also saw inflows

Exhibit 7. Comparing sectoral FII flows (Feb'25 vs. Mar'25) (USD mn)



Sectors wherein FIIs turned net buyers vs. net sellers in Feb'25 included inflows included BFSI (+USD 1.7bn), Telecom (+USD 360mn), and Metals (+USD 219mn)

Vis-à-vis Feb'25, FIIs turned net sellers in IT, owing to geopolitical uncertainties, and registering outflows of USD 973 mn.

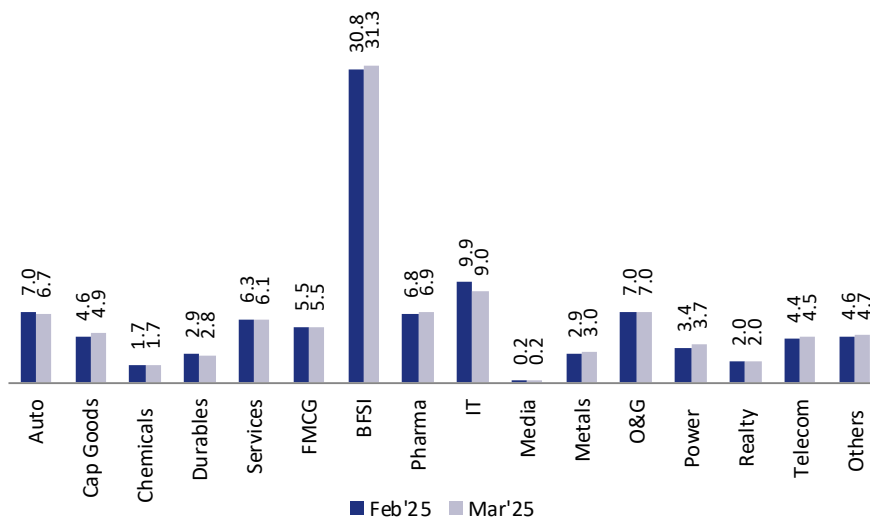
Source: NSDL, JM Financial

Exhibit 8. Sectoral FII outflows (USD mn, Mar'24 - Mar'25)

Month	Auto	Cap Goods	Chemical	Durables	Consumer Services	FMCG	BFSI	Pharma	IT	Media	Metals	O&G	Power	Realty	Telecom	Others
Mar-24	196	456	109	(161)	560	756	419	(115)	(200)	(17)	145	(274)	6	588	960	810
Apr-24	93	(208)	159	(948)	(1,118)	(85)	(1,146)	(6)	(29)	(284)	517	(5)	991	462	93	(208)
May-24	57	(91)	331	(501)	(1,027)	20	(694)	(17)	(114)	(666)	(365)	162	132	(530)	57	(91)
Jun-24	234	10	563	(110)	1,098	395	(117)	(3)	(358)	(315)	(299)	327	952	263	234	10
Jul-24	(61)	(22)	409	117	(913)	604	1,405	56	874	194	(454)	27	375	(64)	(61)	(22)
Aug-24	(2)	562	496	429	(1,430)	694	481	(23)	(450)	144	(136)	(139)	246	322	(2)	562
Sep-24	172	445	(351)	584	3,244	791	(145)	14	138	(77)	168	641	230	804	172	445
Oct-24	70	(341)	(1,054)	(1,378)	(3,109)	(7)	(344)	(1)	17	(2,550)	(180)	(165)	(321)	(246)	70	(341)
Nov-24	2	(1)	(18)	(167)	296	57	653	-	(143)	(1,581)	(94)	244	(601)	(285)	2	(1)
Dec-24	71	(106)	379	(327)	368	442	1,064	15	114	(1,270)	(218)	562	44	835	71	(106)
Jan-25	41	(439)	(964)	(627)	(2,882)	(505)	(747)	20	(275)	(182)	(485)	(115)	16	(538)	41	(439)
Feb-25	50	(263)	(328)	(793)	(803)	(166)	93	3	(133)	(388)	(354)	(137)	917	(701)	50	(263)
Mar-25	(327)	(32)	57	(174)	(353)	(643)	1,675	15	(973)	51	219	(397)	(24)	68	360	74

Source: NSDL, JM Financial

Exhibit 9. Comparing FII holding % of total AUC in key sectors



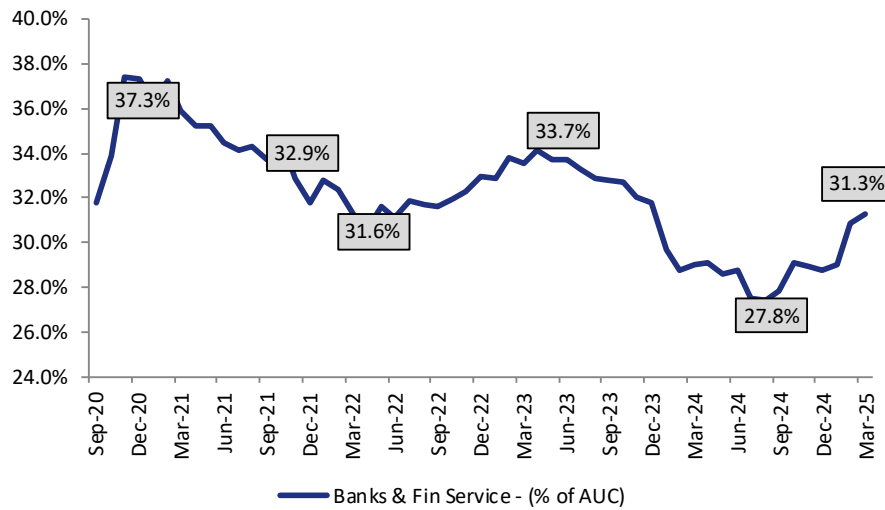
BFSI, IT, Oil & Gas, Auto and Pharma remained the top 5 sectors wherein FIIs held equities in India.

These 5 sectors in themselves add up to 60% of FII assets in India.

Of these, we saw a marginal sequential downtrend in autos, and IT, while BFSI and Pharma saw a marginal increase. No change in the share of Oil & Gas in total FII holdings.

Source: NSDL, JM Financial

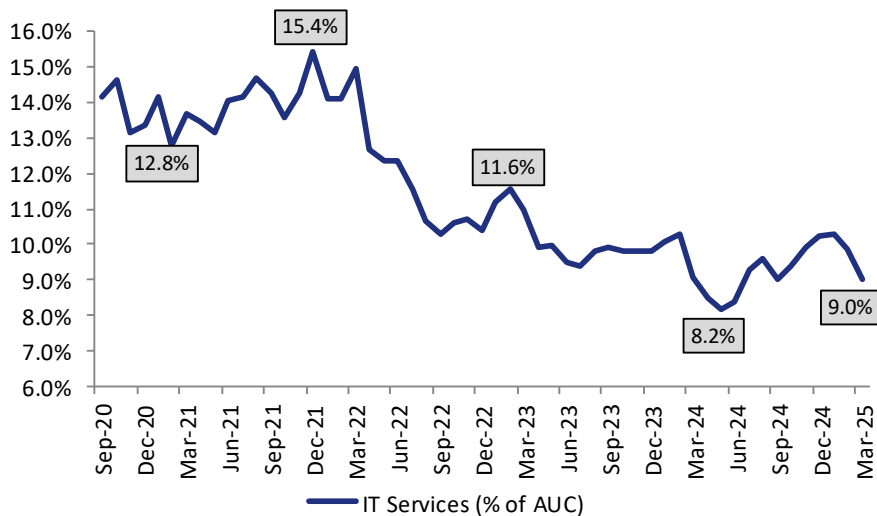
Exhibit 10. Comparing FII holding in BFSI as a % of total AUC



As a % of FII AUC in India, BFSI remained the highest at 31.2%, rising marginally from 30.8% in Feb'25. This was obvious given the USD 1.7bn positive FII flows into the sector

Source: NSDL, JM Financial

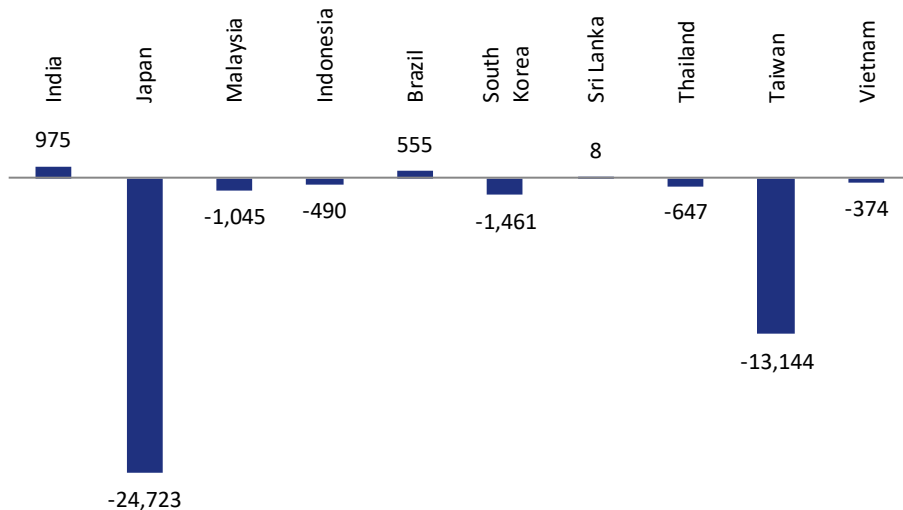
Exhibit 11. Comparing FII holding in IT as a % of total AUC



As a % of FII AUC in India, IT services remained the second highest after BFSI, at 9%, dropping from 9.9% sequentially. This decline was owing to FIIs selling of USD 973 mn in IT in the month of Mar'25, owing to geopolitical uncertainties.

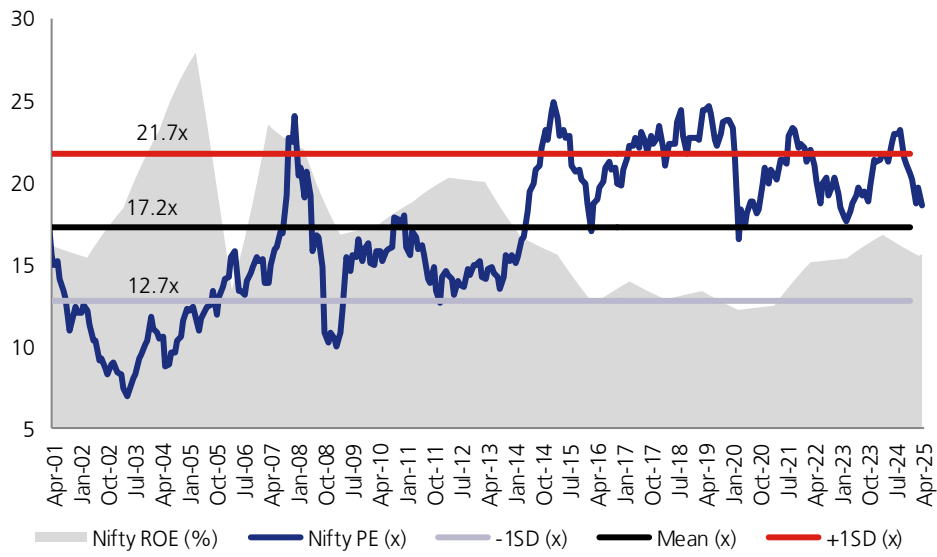
Source: NSDL, JM Financial

Exhibit 12. Mar'25 FII net flows for select nations (USD mn)



Source: Bloomberg, JM Financial.

Exhibit 13. Nifty 1-yr forward P/E and RoE chart (JMFL estimates)



Source: Bloomberg, JM Financial

APPENDIX I

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